

# Clean Harbors

In Response to COVID-19

PREPARED FOR:



April 22, 2020



# Introduction

- As the #1 front line environmental emergency responder during this outbreak, we have spent as much time consulting as we have performing work. With that being said, we have performed over 2,000 jobs already and want to share our experience and expertise in hopes to provide guidance and support.
- The three most frequent questions have been:
  1. “There are so many terms that are new to our business. Like disinfection, decontamination, fogging etc. Can you help us understand what all this means so we can make sure we’re doing the right thing?”
  2. “How should we be thinking about managing COVID-19 at our facility, from prevention to what happens if we have an infection? We don’t have a business plan for this.”
  3. “How do I select the right partner to ensure the work is being done right? I just can’t make a mistake here.”

Our goal today is to share some key information and best practices as well as how Clean Harbors can help us get playing safely again.





# How to Think About COVID-19

1, 3, 4 – The Numbers  
You Need to Know



## 1 Key Distinction

### Disinfection vs. Decontamination

- It's critical to know the difference between the two to establish the right plan for your business or facility

## 3 Components To Building a Successful Plan

### **Preparedness:** What can I do now to ready my business or facility

- Selecting the right partners, signing necessary agreements, establishing processes and procedures – establish formal communication plan to build confidence of key stakeholders (employees, customers, and the general public)

### **Business Continuity:** Getting back vs. staying back... safely

- Understanding the difference between an event vs. establishing the right plan to get your business back running and keep it running going forward in a safe way

### **Response:** Preparing and managing an actual COVID-19 event

- Begins with “preparedness” in selecting the right partner and doing everything you can to prepare for an event. This includes how your business will respond and your partner should clearly lay out the process on their end from initial identification through completion so there are no surprises or confusion when it matters most

## 4 Things to Consider in Selecting the Right Partners

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### Expertise

- There are a lot of companies advertising capabilities without the expertise to deliver safely and the “right way”. Whether disinfecting or decontaminating, choose a company that has the expertise to perform the job. Ask about their certifications and training programs. *“Who will be doing the work?”*

### Experience

- Don’t be an experiment. Choose a company with the experience in performing the exact services you are requesting. It’s paramount to request referrals and explore a company’s history before selection. *“Can you walk me through your experience with infectious disease and handling large scale clean ups?”*

### Scale

- With resources more limited than ever, it’s vital to ensure partners have the bench strength to deliver, enough resources when and where needed and the geographic presence to operate in a limited transportation environment. *“What is your footprint? How many trained professionals? Can you deploy more resources without the use of public transportation and how fast?”*

### Supply Chain

- It’s no secret that our national supply chain is stretched to the brink. Choosing a partner with the right buying power and secure supplier network to get the proper PPE and supplies necessary to perform your job is another critical element in a successful plan. *“How deep is your supplier network, do you have reserve supplies, and what is your back up plan for shortages?”*



# Why Clean Harbors?

**This is who we are.**



## Expertise

- Leading provider of environmental and emergency response services in North America
- Over 800 highly trained emergency response professionals leading our teams while performing more than 6,000 jobs annually
- Incinerator expertise with specifications aligning with the proper destruction of infectious materials

## Experience

- From routine disinfection to full site large scale decontamination, we have been there and done it for over 40 years... it's who we are.
- Previously responded to avian flu, swine flu and H1N1, the anthrax attack, and decontamination following 9/11
- Have performed decontamination services for some of the smallest businesses as well as some of the largest companies, sports teams, facilities and associations in the world



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This is who we are.



## Scale

- >100 waste facilities, 450 service facilities, 10,000 vehicles and 15,000 employees across North America
- Exhaustive distribution and transportation network with ability to seamlessly move people and products anywhere

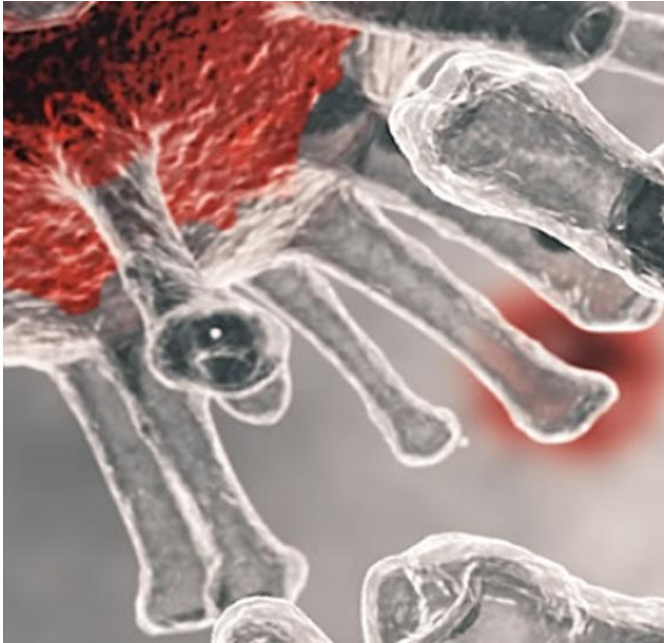
## Supply Chain

- Hundreds of suppliers with the strongest contracts and buying power of any environmental services company in North America. With a strong support supply and top priority buying privileges we are best positioned to sustain

CORONAVIRUS HOTLINE  
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FOR MORE INFORMATION  
**[cleanharbors.com/coronavirus](https://cleanharbors.com/coronavirus)**





**Trust the experts.**  
**We have the right people,  
equipment and expertise for any  
Coronavirus related response.**

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